

## TalentVisor Offers Staffing Solutions To Staffing Companies

*RPO offering for staffing companies solidifies TalentVisor's position as a full-service provider to the entire staffing industry*

(BUSINESS WIRE)--The recruiting process has evolved significantly over the last several decades. In the beginning, all organizations did their own recruiting. Over time, staffing companies emerged that offered to outsource these services. In the early days businesses resisted the idea of moving recruiting duties outside the company, but today corporations do it without a second thought.

TalentVisor is leading the industry in the next logical step: providing staffing solutions to staffing companies.

### **Advantages of Contract Staffing In A Nutshell**

There are several advantages to contract staffing. Oftentimes, companies use contractors to gain access to skills not readily available in-house. In other instances, companies need to quickly add personnel to help work through a temporary backlog of work. All of this can be accomplished without the added expense of employee benefits and training.

Leading organizations have found the best way to deal with these business realities is to call a staffing company to secure skilled temporary personnel.

Historically, however, staffing companies haven't practiced what they've preached.

### **TalentVisor: Interim Staffing Solutions for Staffing Companies**

Staffing is an industry with ups and downs just like any other and that means constantly changing personnel requirements. Staffing companies handle their own sourcing for internal positions running contrary to what they tell their clients.

Staffing professionals know that an excess workload will likely result in staff burnout, poor service levels, dissatisfied clients, and ultimately lost revenue for the company. Outsourcing some or all of their internal sales and recruiting needs to a company like TalentVisor means rapid deployment of qualified staffing professionals to ensure you maximize your growth opportunities.

### **TalentVisor's Leading-Edge Solutions**

TalentVisor offers three industry-first solutions to the staffing industry. All of our solutions incorporate our proprietary SMART™ Framework (Staffing Methodology – Analytics, Research and Technology). [www.talentvisor.com/smartframework/](http://www.talentvisor.com/smartframework/).

Leadership On Demand – TalentVisor provides interim leadership services to staffing companies helping them grow beyond expectations. Our team of staffing leaders has the unique ability to integrate into your organization while assessing your current challenges, defining a unique vision, and implementing best practices of the past, present, and future including our proprietary SMART™ Framework.

Intelligent Prospecting – TalentVisor offers SMART™ certified sales professionals that will deliver new clients to staffing companies for as long as needed. By applying our proprietary framework to new account development, we will help you penetrate new markets, open new verticals, or simply expand your current client base.

Strategic Sourcing – TalentVisor delivers SMART™ certified recruiting professionals to staffing companies. Our highly skilled recruiters serve as an extension of your recruiting team to dramatically expand your recruiting capabilities by seamlessly blending traditional and non-traditional recruiting best practices.

Staffing companies routinely tout the benefits of contract staffing. TalentVisor now makes these same benefits available to staffing companies.