

TalentVisor Introduces Staffing Solutions For Staffing Companies

Why should your staffing company use TalentVisor?

(BUSINESS WIRE)—Staffing companies offer supplemental help to a wide variety of industries in the form of contract staffing. Commonly staffing companies supplement their clients' core business competencies with additional resources. For instance, leading software companies routinely outsource part of their R&D efforts while law firms regularly outsource some of their excess case load. Yet staffing companies are reluctant to use the same outsourcing solutions for their own business.

Your staffing company faces the same needs for occasional temporary help as any other business might. TalentVisor offers highly skilled contractors with experience specifically in the staffing industry.

Meet The Needs Of Changing Workflow

Demand for your company's services ebb and flow. From major national policies to local layoffs, a variety of events contribute to fluctuating employment needs. If you hire enough employees to handle the busiest workloads, you are left with excess payroll during industry lulls. If you hire fewer workers then you face a loss of revenue, backlogs and unhappy clients when things get busy again.

Instead, if you keep a core staff supplemented by occasional outsourcing you are prepared for any market conditions. As business picks up, a simple phone call adds as many interim staffing experts as you need. When it drops off again, you can reduce or eliminate the excess help.

Because TalentVisor specializes in the recruitment industry, you have access to a skilled workforce with experience unique to your industry.

Cover Temporary Employee Shortages

Loss of a key employee can send your company into a tailspin. Your star sales representative, an industrious recruiter, or a high-level manager can leave for a variety of personal or professional reasons. Recruiting a replacement takes time and yet the work still needs to be done.

During this interim, bring in an experienced staffing professional to help your company along. Outsourcing allows you to continue providing exceptional service to your clients while you look for a permanent replacement. Rather than hiring the first available applicant in an effort to fill the position as soon as possible, you can take the time to find an ideal replacement. Staffing your company is too important to be done in crisis mode.

Offer Expanded Services

Although your company might be successful in today's market, it is important to be on the lookout for new market segments and services your clients might want in the future. Although expansion and change have a net positive outcome, the short term effect is disruptive and can challenge your organization.

When offering expanded services, there will be down time while employees are trained on new procedures. After that, workers will be slow while they learn their new duties. Once they pass the learning curve your company can resume its normal outstanding service.

Outsourcing during this period brings in additional staff to help during the transition. They can handle the day-to-day operations while your employees learn and get comfortable with the new offerings.

On the other hand, outsourcing can also bring in workers who are familiar with the services you want to provide. They can help familiarize staff with the new concepts, acting as an educational resource as well as supplemental labor.

Gain Access to Best Practices

Over the past five years, the staffing methods have evolved at a record pace. Today, the leading staffing companies are successfully incorporating social networking, Web 2.0 technologies, and interactive analytics into their business model.

Attempting to redesign your business model on your own can be a daunting and high-risk proposition.

Outsourcing will provide you access to the latest in proven best practices and the trained personnel to make the necessary changes to stay ahead of the competition. TalentVisor can deliver the latest in staffing industry best practices to your company while allowing your employees time to learn and embrace the new business model.

Visit TalentVisor online at www.talentvisor.com.